

MLSG Home Loans

Breece Hill Offers MLSG Data Security and

BUSINESS ENVIRONMENT

Founded in 1990, MLSG Home Loans is a leading residential mortgage banker offering a broad range of home financing services. They are focused on consistent service levels for clients through centralized processing, underwriting and closing activities. The company utilizes state-of-the-art processing software and sophisticated mortgage technology to integrate all application functions including application submission, credit reporting, loan funding and servicing.

To support its integrated service approach, MLSG Home Loans manages its loan files in digital format on a centralized database. A 300GB imaging file server is used to manage the database. Paper copies of all loan documents are also stored offsite for added security.

MLSG Home Loans employs three IT professionals to manage its Windows environment supporting many servers and 150 users. The IT team is responsible for assisting Quality Control, Loan Processing, Marketing and Sales departments.

When MLSG Home Loans started its search for a backup and recovery solution, backups were taking an unacceptable eight days to complete. The company quickly discovered that current solutions on the market either exceeded their budget requirements or offered only part of the solution.

MLSG Home Loans then found out about Breece Hill's BizGuardian™ backup and recovery appliance. Unlike other solutions, the BizGuardian provided a fully integrated disk-to-disk-to-tape (D2D2T) appliance, with all components tested and certified. The solution featured best-in-class software and hardware – EMC Retrospect, Intel server, Hitachi disks and HP tapes – at a competitive price point.

Key Business Challenges

- Increasing volumes of data resulting in a longer backup window
- Administrative security of sensitive information
- Mounting regulatory requirements
- Limited IT budget

" One nice thing was that a lot of suppliers don't develop solutions for the small or medium business – other solutions are just too expensive. Breece Hill offered us a step up at an affordable price."

**Ryan Mullen, IT Manager,
MLSG Home Loans**



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BREECE HILL SOLUTION

MLSG Home Loans installed Breece Hill's BizGuardian to support its entire server environment. They found the installation and setup of BizGuardian to be easy and painless. "It was unbelievable actually", said Ryan Mullen, IT Manager, MLSG Home Loans. "The installation took only 30 minutes and we were up and running. The EMC Retrospect software worked just like it was supposed to and we didn't have a single issue during installation."

MLSG Home Loans also found that BizGuardian was easy to manage and operate, providing significant benefits to its IT staff and the business. Where it used to take eight days to back up the imaging file server, MLSG Home Loans backed up their critical loan information with the BizGuardian in just seven hours. The new appliance also allowed them to perform incremental backups with specific point and time criteria, eliminating the need for an additional 50 full backups annually.

Finally, MLSG Home Loans achieved high levels of security to meet strict regulatory standards. With BizGuardian, data on both tape and disk was encrypted with government-certified Advanced Encryption Standard (AES) standards. MLSG Home Loans could now protect its data with the strongest levels of encryption helping them prevent unauthorized access to sensitive data.

BUSINESS RESULTS

" Its simplicity and performance improvement was unbelievable! We went from 8-days for a full backup to just 7 hours to complete, and their 'synthetic full backups' reduced routines even more."
Ryan Mullen

With the BizGuardian, MLSG Home Loans was able to solve its growing data protection challenges and receive significant benefits including:

- Shorter backup windows providing business continuity; what once took 8 days now takes 7 hours
- Increased data protection with up to 2TB of storage space, giving MLSG Home Loans additional scalability
- Time savings for the IT staff, who can now be used for more strategic programs
- Easy-on-the budget solution requiring no additional IT resources to install or maintain
- Worry-free data security that meets government regulations

ABOUT BREECE HILL

Breece Hill, a leader in data protection solutions for small to medium size businesses and workgroups, provides integrated data protection servers, optical technologies, autoloaders and tape libraries covering the wide variety of customer requirements. Since 1993 more than 25,000 units have been shipped worldwide. Breece Hill distributes its products through worldwide distribution, reseller and OEM channels. To learn more about Breece Hill's data protection solutions, visit www.breecehill.com.

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